

**ADAPTING
TO THE NEW
NORMAL**



Blue Scorpion
network + security solutions

Partners with EIT

eit
configure | deliver | connect

2020 Brings Us Change Let Us Help You Embrace It!



Keeping Your Office Space Safe

- ✓ Meeting government guidance on social distancing
- ✓ Getting workplaces ready for the new normal
- ✓ Upgrading infrastructure and office space

Keeping Your Retail Space Safe

- ✓ Helping you begin trading
- ✓ Keeping customers and staff safe
- ✓ Increasing footfall and sales revenue

How We Are Staying Safe



All staff and engineers have completed awareness courses about covid-19



All staff and engineers are carrying the correct PPE and hand sanitiser

NHS Support Our Heroes

For every order that relates to Covid-19 we **will make a donation to the NHS for their tremendous work!**



Helping Keep Your Office Space Safe

Hand Sanitiser Dispensers

- To supply and install hand sanitiser dispensers for employees and visitors to use upon arrival.
- Protects hands against Covid-19 virus up to 6 hours.
- Easily relocated depending on business demand as the its installed on a freestanding unit.
- Allows workplaces to meet government guidelines with visitor and staff cleaning stations.



Data & WiFi Requirements

- Available to assist with additional data requirements or relocating floor boxes to new desk locations.
- Supply and install WiFi solutions to allow less physical contact with cables such as patch leads etc. Employees can just log onto the WiFi or bring their own device to connect to the private WiFi.
- Cabinet refresh to tidy patching and remove any legacy patching, this is now a good time to complete due to less staff in the building, works can be done during working hours.
- For public areas, we can enable the Blue Scorpion WiFi hotspot to collect data and drive more customers into your venues using our Loyalty option and analytics.



Desk Moves to Adhere to The 2 Metre Rule

- Relocating work stations to adhere to social distancing rules, moving desks to plans and working alone if necessary.
- Supply packaging such as boxes and bubble wrap for safe storage of surplus furniture or equipment.
- Engineering resource to move desks, re-patch, and test connections to ensure all work stations are functional.
- Large companies with 50+ employees need to complete a risk assessment for Covid-19 safe working areas and publish online website therefore we can assist with supporting required changes.



Upgrading Boardrooms & Video Conferencing Facilities

- Supply and install upgraded video conferencing solutions to accommodate for professional virtual meetings
- Upgrading ceiling mounted projectors and dropdown screens for an enhanced meeting experience
- We have extensive knowledge in delivering cost effective AV solutions within boardrooms, offices and meeting room environments
- Help to reduce the impact Covid-19 is having on your business meetings by installing new technology



Helping Keep Your Retail Space Safe

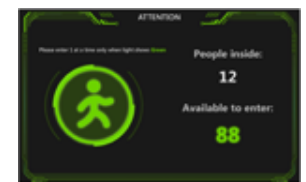
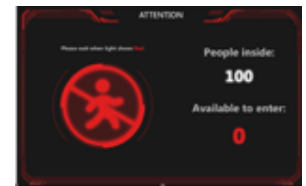
Personalised Digital Screen Solution With Sanitiser Dispensers

- Create your personalised digital screen solution managed from one web portal, showing any content related to your business, a slide show or let us create the artwork for you
- You can create, manage, and schedule your health and wellness messaging along with any offers you would like customers to have visibility of
- Sanitiser below screen dispenses and protects hands against Covid-19 virus up to 6 hours
- Enhances customer awareness of new products and offers and drives sales as well as important social distancing communication



Digital Queue Management

- Live queue management with a display indicating when its safe or not to enter an area via multiple entrance and exit points
- Manage the amount of people allowed into an area to assist with social distancing restrictions
- Display screen at the entrance shows the number of people allowed in area and indicates if it is safe to enter
- Option of real time screening to detect elevated skin-surface temperatures with accuracy up to $\pm 0.3^{\circ}\text{C}$



Crowd Density Camera Monitoring System

- Create safer locations for people to visit and reduce the staff costs required to maintain a safe environment
- Persons entering the area are counted by a dedicated camera over the door
- Lights installed above door like traffic light system green to enter and red to wait
- Suitable for smaller areas such as breakout areas, toilet areas and store rooms



Safe Guarding Screen for POS Solutions & Payment Hand Sanitiser

- To supply and install a straight or curved screen providing excellent protection for operator and customer
- Simple design minimising installation costs along with space saving solution providing customer access to payment terminals, scanners and receipt printers
- Sanitiser at payment solution where high footfall for public is present
- Compatible with most sanitiser containers and terminal poles



Choose Our Payment Solution:

Taking card payments in your business has become a necessity, not just an option. Choose our payment solution and we will give you **three months free terminal rental!**



Get set up and processing debit and credit cards with Blue Scorpion. Here's how:



1. Get in touch and get your personalised quote, including an initial three months free terminal rental*

2. Sign the forms, get approved and equipment shipped ready for immediate use

3. Start taking payments safely, and increasing your turnover with a trusted partner

Choose Our Reliable WiFi Solution

- ✓ Content Filtering
- ✓ WiFi User Data
- ✓ GDPR Compliant Solution

WHY NOT SUPERCHARGE AND TURN YOUR WIFI USER DATA INTO CASH WITH OUR LOYALTY UPGRADE



Automatic Marketing Campaigns



Drive Footfall



Increase Spend



Increase Sales



More Returning Customers

“Coronavirus has seen 75% of people use less cash**

They want a safer way to pay like card or contactless according to Link survey.”

Terms

*This promotion is for a limited period only and may be withdrawn at any time. Terms and conditions apply. Businesses will be required to enter into a contract with Blue Scorpion Limited and a separate contract with Fiserv for the processing of the card transactions. Contracts have a 12 month minimum term. Standard monthly terminal rental charges under the Blue Scorpion contract will apply after the first 3 months. Under the contract with the acquiring bank, there will be a minimum monthly service charge. The 3 months free applies only for the rental with Blue Scorpion Limited.